

Message Text

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PAGE 01 STATE 284224

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ORIGIN EB-07

INFO OCT-01 EA-10 ISO-00 COME-00 RSC-01 /019 R

DRAFTED BY EB/OCA/BR:IAWILLIAMSON:JMN

APPROVED BY EB/OCA/BR:HACAHILL

EA/EP:RWHITE

COM/BIC/OIM:JMORSE

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R 312137Z DEC 74

FM SECSTATE WASHDC

TO AMEMBASSY MANILA

INFO AMEMBASSY TAIPEI

AMEMBASSY SINGAPORE

AMEMBASSY JAKARTA

AMEMBASSY SEOUL

AMEMBASSY KUALA LUMPUR

AMEMBASSY BANGKOK

AMEMBASSY TOKYO

UNCLAS STATE 284224

E.O. 11652:N/A

TAGS: BEXP, XB

SUBJECT: EA ECONOMIC/COMMERCIAL OFFICERS CONFERENCES PANEL
PRESENTATION - QUOTE HOW TO BE A MORE EFFECTIVE E/C OFFICER
UNQUOTE.

REF: (A) STATE 282140; (B) SEOUL 8602(NOTAL)

1. REF A PARA 3 GIVES NAMES OF OFFICERS, TOPICS THEY WILL
RESEARCH, AND POSTS THEY WILL VISIT IN PREPARATION FOR
SUBJECT PANEL. AS JOHN PERKINS OF SEOUL WILL NOT BE ABLE
TO UNDERTAKE PRECONFERENCE TRAVEL, MANILA IS REQUESTED
RELEASE SAMUEL LEE TO RESEARCH THE TOPICS ASSIGNED PERKINS
AND REPLACE HIM ON PANEL. WE RECOMMEND LEE COVER MANILA,
JAKARTA, SINGAPORE, AND TAIPEI.

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2. FOR PANEL PARTICIPANTS: LEROSSIGNOL BOOK MENTIONED

PARA 6(B) REF A IS BEING SENT DIRECTLY FROM GENEVA. BOOK
MAY NOT ARRIVE PRIOR TO PRECONFERENCE TRAVEL, BUT SHOULD
ARRIVE BEFORE CONFERENCE.

3. FOR TOKYO, GLICK, AND JAKARTA, CUNNINGHAM: THE TERM
MARKET ANALYSIS INCLUDES NOT ONLY CONTRACT MARKET RESEARCH,
DESK STUDIES AND CERP REPORTING, BUT PRODUCT THEME RECOM-

MENDATIONS, BEST SALES PROSPECTS LISTS AND OTHER METHODS
OF DETERMINING AND REPORTING MARKET INFORMATION. BROWN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE284224
Document Source: CORE
Document Unique ID: 00
Drafter: IAWILLIAMSON:JMN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750001-0929
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974121/aaaaaakz.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 282140, 75 SEOUL 8602(NOTA
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 09 OCT 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 OCT 2002 by ReddocGW>; APPROVED <27 DEC 2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EA ECONOMIC/COMMERCIAL OFFICERS CONFERENCES PANEL PRESENTATION - QUOTE HOW TO BE A MORE EFFECTIVE E/C OFFICER
TAGS: BEXP, XB
To: MANILA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005